

# Carrefour and Schneider Electric sign another contract to promote Safe Food and Energy Savings

Wuhan, China, 11 January 2008 - Schneider Electric signed an agreement with Carrefour, the French retail giant, to apply its energy efficiency solutions in the chain's Guang Gu store, its fifth supermarket in Wuhan. Schneider Electric will help Carrefour implement its "Safe Food and Energy Saving" concept, to provide customers with a comfortable shopping environment while answering China's energy saving policies.

Rafael Segrera,  
Schneider Electric's  
Strategic Account  
Sales Director.



The Wuhan Guang Gu store has a 7,358m<sup>2</sup> retail area where customers can buy more than 30,000 kinds of products. In addition to the store, the Carrefour Shopping Centre offers food, clothing, entertainment and business services, making it a truly one-stop shopping and leisure experience.

## A long-term partnership for energy efficiency

To meet Carrefour's energy saving needs, Schneider Electric developed an energy efficiency solution and service package covering building automation, lighting control, energy monitoring, and a variable speed drive application for the store. Schneider Electric also provides consulting and service on power system assessment, upgrading and maintenance to minimise maintenance costs and facilitate implementation.

Rafael Segrera, Schneider Electric's Strategic Account Sales Director, said: "As Carrefour's global strategic partner, we greatly appreciate their trust in us and congratulate them on their successful deployment of an energy saving strategy. Through our cooperation, Schneider Electric is also contributing to building an energy saving society."

## Energy efficiency: a serious concern for the Chinese government

The Chinese government has raised the improvement of energy efficiency to a national-level strategy. In 2006, the central government decided to reduce energy consumption to 0.98 tonnes of standard coal per 10,000 yuan RMB GDP by the end of its eleventh five-year plan. This would achieve a 20% fall in consumption compared with the tenth five-year plan.

“ We are glad to have chosen Schneider Electric to help us with energy efficiency solutions for our new Wuhan store. We believe our cooperation will benefit consumers from energy-saving supermarkets that are safer and more comfortable. ”

Up to **30%**  
savings at every link in the energy chain

[Retail] June 2008

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