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## **SCHNEIDER ELECTRIC RECEIVES 2007 FROST & SULLIVAN PRODUCT INNOVATION AWARD FOR POWER QUALITY AND ENERGY MANAGEMENT**

**PALATINE, Ill. — April 16, 2007** — Global power and control specialist Schneider Electric has received the 2007 Frost & Sullivan Award for Product Innovation for North America in the field of power quality (PQ) and energy management solutions. In 2005, Schneider Electric acquired Power Measurement and its ION<sup>®</sup> technology, integrating them within the company's Square D<sup>®</sup> PowerLogic<sup>®</sup> systems.

"This acquisition brought together two major forces in the power and energy management field – Power Measurement along with Square D PowerLogic," stated Prithvi Raj, Frost & Sullivan research analyst. "In total, this is the fourth award that the two companies have received from Frost & Sullivan in recognition of achievements in PQ and energy metering. The 2007 award recognizes Schneider Electric for its technological advancements and wide product range in this arena."

In describing the award, Frost & Sullivan notes the "impressive selection of PQ and energy management hardware and software" offered by Schneider Electric under its PowerLogic product range, meeting a variety of applications for power providers and large energy consumers. Specific innovations mentioned include the PowerLogic ION8800 and PowerLogic ION8600 energy and power quality meters, the world's first Class 0.2 accuracy meters to be certified for measuring compliance with the international IEC 61000-4-30 power quality standard. These features help power utilities bill for energy use while meeting regulatory requirements and assuring network stability. Other meters in the PowerLogic family are designed to help all types of businesses manage energy use and avoid PQ-related problems.

"With the addition of Power Measurement, our Square D PowerLogic systems now feature ION technology for even greater flexibility," said Gregg Morasca, PowerLogic director of sales & marketing. "Our Power Monitoring and Control division is now able to bring the broad experience of two leading brands, and it's gratifying to be recognized by Frost and Sullivan for that expertise."

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Frost & Sullivan also highlights the web-enabled power management software products PowerLogic ION Enterprise<sup>®</sup>, and PowerLogic System Manager<sup>™</sup>, stating that they “go beyond the competition” in terms of helping users more quickly categorize and isolate power quality issues before they potentially cause equipment damage or downtime. Each product also tracks the consumption and cost of electricity and all other utilities, performs automatic control functions, and interoperates with SCADA, process or building systems.

The award also recognizes Schneider Electric for its PowerLogic ION EEM enterprise energy management solution that uses advanced energy modeling, a rate engine and dimensional analytics to help unite business, energy, emissions and power quality management strategies. Uniquely integrating data from a wide range of energy-relevant sources, including weather and pricing feeds, the software delivers actionable information via a fully personalized dashboard. Powerful reporting and visualization tools help financial and operations managers optimize energy contracts, allocate costs, benchmark performance, track the results of efficiency upgrades, and summarize and filter PQ events to quickly reveal problem sources.

Frost & Sullivan’s market research identifies companies that achieve significant milestones in terms of technology innovation, product innovation and new product development. Research is based on independent research and analysis with a company’s competitors, clients and other industry experts.

About Schneider Electric: Headquartered in Palatine, Ill., the North American Operating Division of Schneider Electric had sales of \$3.7 billion (U.S.) in 2006. The North American Operating Division is one of four operating divisions of Schneider Electric, headquartered in Paris, France, and markets the Square D, Telemecanique and Merlin Gerin brand products to customers in the United States, Canada and Mexico. In the United States, Schneider Electric is best known by its flagship Square D brand, with Telemecanique becoming increasingly known in the industrial control and automation markets and supported by many Square D distributors. For more than 100 years, Square D has been a market-leading brand of electrical distribution and industrial control products, systems and services. Schneider Electric is a global electrical industry leader with 2006 sales of approximately \$17.2 billion (U.S.). Visit Schneider Electric on the Internet at:

- Corporate – <http://www.us.schneider-electric.com>
- Telemecanique Products – <http://www.us.telemecanique.com>
- Square D Products – <http://www.us.squared.com>
- Merlin Gerin Products – <http://www.us.merlengerin.com>

About Frost & Sullivan: Frost & Sullivan, a global growth consulting company, has been partnering with clients to support the development of innovative strategies for more than 40 years. The company's industry expertise integrates growth consulting, growth partnership services, and corporate management training to identify and develop opportunities. Frost & Sullivan serves an extensive clientele that includes Global 1000 companies, emerging companies, and the investment community by providing comprehensive industry coverage that reflects a unique global perspective and combines ongoing analysis of markets, technologies, econometrics, and demographics. For more information, visit [www.award.frost.com](http://www.award.frost.com).

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